

FY12 ERP SMB OFFER

PROMOTION FOR NEW CUSTOMERS FOR MICROSOFT DYNAMICS NAV; MICROSOFT DYNAMICS GP; MICROSOFT DYNAMICS SL

Customer Terms & Conditions

Microsoft is excited to announce the 'Give Me 5' Promotion for Microsoft Dynamics GP, Microsoft Dynamics NAV, and Microsoft Dynamics SL. Under the terms of this offer, Microsoft is making special pricing available to resellers. New customers may be able to license from their resellers an initial Foundation Pack, including the first user, plus four (4) additional users, for the Suggested Retail Price (SRP) of USD3,000 in the United States; CAD3,000 in Canada; EUR2,000 in Eurozone countries*; and AUD3,000 in Australia,* or its equivalent in the currency supported by Microsoft. Please refer to the *Suggested Retail Pricing per Region* section in this document for the Suggested Retail Pricing in other countries. Please note that this Suggested Retail Pricing does not constitute an official offer from Microsoft. All end user prices, terms, and conditions are independently set by resellers. This promotion is only available through participating resellers. Check with your reseller for local availability of (1) the promotion, and (2) the applicable software product line; also consult your reseller if you have further questions about how this offering impacts your license order.

Eligibility

- Offer is valid only for Microsoft Dynamics NAV, Microsoft Dynamics GP, or Microsoft Dynamics SL.
- Offer is valid for both Business Essentials and Advanced Management editions of the product.
- Offer applies to new Microsoft Dynamics customers only. A new customer is a customer that has not previously licensed any version of Microsoft Dynamics AX, Microsoft Dynamics GP, Microsoft Dynamics NAV or Microsoft Dynamics SL.
- One year of BREP required.
- Offer available to participating resellers from October 3rd, 2011 and available until close of business day on June 22nd, 2012.

Exclusions

- Offer does not apply to:
 - Microsoft Dynamics Light Users, Microsoft Dynamics Employee Self-Service users, Limited and Point of Sale (POS) Device client access licenses (CALs), and the External Connector.
 - Microsoft SQL Server Runtime Edition and Database licenses.
 - Microsoft SharePoint Runtime Edition.
 - A la carte functionality modules.
 - Granules or modules connecting to third-party (independent software vendor [ISV]) software and functionality.
 - Purchases using the Services Provider License Agreement or any volume licensing program
 - Microsoft Dynamics CRM and CRM-related services or components.
 - Microsoft Dynamics AX, Microsoft Dynamics AX for Retail, Microsoft Dynamics C5, Microsoft Dynamics XAL, Microsoft Apertum, or Microsoft Small Business Financials.

- Customers who take advantage of this offer will not be allowed to transition to another Microsoft Dynamics ERP product using their transition credit for two years from the date they purchase their first Microsoft Dynamics NAV, Microsoft Dynamics GP or Microsoft Dynamics SL licenses.
- Offer not valid in Russia, Japan and China.
- Offer only available once per customer.

Suggested Retail Pricing per Region*

- Americas Regional Operating Center:
 - United States, U.S. Minor Outlying Islands, Bermuda, Cayman Islands, Puerto Rico, and U.S. Virgin Islands – USD 3,000 Suggested Retail Price (SRP)
 - Canada, and Saint Pierre and Miquelon – CAD 3,000 SRP
 - Anguilla, Antarctica, Antigua and Barbuda, Argentina, Aruba, Bahamas, The, Barbados, Belize, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), Grenada, Guatemala, Guyana, Haiti, Honduras, Jamaica, Mexico, Montserrat, Netherlands Antilles, Nicaragua, Panama, Paraguay, Peru, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, South Georgia and the South Sandwich Islands, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela, and British Virgin Islands – USD 3,000 SRP
- Europe, Middle East, and Africa Regional Operating Center: *
 - Andorra, Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Finland, France, French Guiana, Germany, Greece, Guadeloupe, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Madeira, Malta, Martinique, Mayotte, Monaco, The Netherlands, Poland, Portugal, Reunion, Romania, San Marino, Slovakia, Slovenia, Spain, and Vatican City – EUR 2,000 SRP
 - United Kingdom, Ireland, Gibraltar, and Saint Helena – GBP 1,800 SRP
 - Switzerland, and Liechtenstein – CHF 2,600 SRP
 - Denmark, Faroe Islands, and Greenland – DKK 15,000 SRP
 - Norway, Bouvet Island, Jan Mayen, and Svalbard – NOK 16,000 SRP
 - Sweden – SEK 18,000 SRP
 - Afghanistan, Albania, Armenia, Azerbaijan, Bahrain, Belarus, Bosnia and Herzegovina, Gaza Strip, Georgia, Iraq, Israel, Jordan, Kazakhstan, Kuwait, Kyrgyzstan, Lebanon, Macedonia, Moldova, Mongolia, Montenegro, Oman, Pakistan, Qatar, Saudi Arabia, Serbia, South Africa, Tajikistan, Turkey, Turkmenistan, Ukraine, United Arab Emirates, Uzbekistan, West Bank, and Yemen – USD 3,000 SRP
 - Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo, Congo (DRC), Côte d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Polynesia, Gabon, Gambia, The, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, New Caledonia, Niger, Nigeria, Rwanda, Sao Tomé and Príncipe, Senegal, Seychelles, Sierra Leone, Somalia, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, and Zimbabwe – USD 3,000 SRP
- Asia Pacific Regional Operating Center:

- Australia, Christmas Island, Cocos (Keeling) Islands, French Southern and Antarctic Lands, Heard Island and McDonald Islands, Kiribati, Nauru, Norfolk Island, and Tuvalu – AUD 3,000 SRP
 - Cook Islands, New Zealand, Niue, and Tokelau – NZD 3,900 SRP
 - American Samoa, Guam, Marshall Islands, and Northern Mariana Islands – USD 3,000 SRP
 - India – INR 100,000 SRP
 - Bangladesh, Bhutan, British Indian Ocean Territory, Brunei, Cambodia, Fiji Islands, Hong Kong SAR, Indonesia, South Korea, Laos, Macao SAR, Malaysia, Maldives, Micronesia, Myanmar, Nepal, Palau, Papua New Guinea, Philippines, Pitcairn Islands, Samoa, Singapore, Solomon Islands, Sri Lanka, Taiwan, Thailand, Timor-Leste, Tonga, Vanuatu, Vietnam, and Wallis and Futuna – USD 3,000 SRP
- * Depending on your location, Microsoft may support local currencies when dealing with resellers. Suggested Retail Prices may vary depending on the local currency supported by Microsoft. Microsoft makes no warranties, express, implied or statutory as to the Suggested Retail Prices contained in this document.