

# Florida Healthcare Agency Chooses Microsoft Technology to Heal its Reporting Maladies

Lakeside Behavioral Healthcare, Inc. selected Microsoft Dynamics GP as the technology it will use to cure its previous accounting and reporting pain points.

Lakeside Behavioral is a not-for-profit agency serving people with mental illness and substance-use disorders in Orange County, Florida. The company, with \$37 million in revenues, maintains 165 inpatient beds and a number of outpatient programs. The agency had been operating with a UNIX-based system called CMHC (Community Mental Health Care) that is specific to the healthcare and behavioral healthcare industry. But that software's accounting capabilities in the areas of general ledger and financial reporting were weak, and it offered no inventory management capabilities. Much of the reporting required manual processes, entering data into Excel spreadsheets.

After considering other products, including Sage software, Lakeside Behavioral chose Microsoft Dynamics GP version 10.0 because of a number of advantages that it offered:

- **INTEGRATION.** The Microsoft Dynamics solution works like Microsoft Office and other Microsoft products that the agency is using, so it is familiar to their users and works with their existing Microsoft technologies.
- **TIME SAVINGS.** The agency's previous software was outdated and cumbersome, requiring data to be manually entered into Excel sheets. Microsoft Dynamics GP will save considerable time with its robust reporting capability and the ability to view real-time refreshable information from Microsoft Dynamics GP in Microsoft Excel, Microsoft SQL Reporting Services, or SmartLists.
- **IMPROVED REPORTING.** With Microsoft Dynamics GP and Microsoft FRx software, Lakeside Behavioral gains flexible and reliable reporting options not previously available to its staff. Moreover, now reports can be stored electronically in a central location for easy access via the Internet or Microsoft Outlook, ending the agency's practice of printing, sorting, stapling and stuffing reports into intra-company envelopes.
- **PROVEN TECHNOLOGY.** Lakeside Behavioral liked the fact that Microsoft Dynamics GP was widely used by other companies that had gone through a similar selection process; and because it is familiar to many accounting professionals, future new hires in finance will be easier to train.
- **ADVANCED FEATURES.** The agency felt Microsoft Dynamics GP offered a wide set of features that the organization could grow into, so that the technology would continue to support Lakeside Behavioral as it expanded in size and in its scope of work.



[www.lakesidecares.org](http://www.lakesidecares.org)

## Lakeside Behavioral Healthcare

- Private Not-For-Profit
- 501(c)3
- Orlando, FL
- 25 Years

## InterDyn

- Global Partner
- Microsoft Business Solutions
  - Dynamics GP
  - Dynamics NAV
  - Dynamics AX
  - Dynamics CRM
- Over 500 certified professionals
- Supporting more than 3,500 customers worldwide

*"The financial software we've been using most likely will be phased out in the next couple years. We wanted to be ahead of the curve with Microsoft Dynamics GP,"*

*Carla Caponi  
Lakeside Behavioral CFO*

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