

# XYMOGEN IMPLEMENTS DYNAMICS GP AND GROWS BUSINESS 34%

**Xymogen is a leading provider of research-based, high-quality nutraceuticals and functional foods exclusively to the licensed healthcare professional...and is a client-driven and employee owned company that takes pride on being responsive to evolving needs of the sophisticated Functional Medicine practitioner.**

CUSTOMER  
**Xymogen**

INDUSTRY  
**Wholesale Distribution**

LOCATION  
**Orlando, FL**

NUMBER OF EMPLOYEES  
**65**

SYSTEM  
**Microsoft Dynamics GP**

*"Reports are critical to the business decisions necessary to grow your business. With SQL you can always find the data. SRS is centrally located on the website and it simplifies updating reports"*

*Sean Bollinger  
Director of Operations*

## CHALLENGE

Xymogen utilized Sage MAS90. They were at the point where a decision needed to be made, upgrade their MAS 90 system; which was no longer supported or switch to another solution. Sean Bollinger, Director of Operations, knew he wanted a scalable and robust system that could run on a windows environment.

They faced some limitations with SAGE MAS90 reporting capabilities. Xymogen ran nightly data exports which were imported into SQL using DTS to accomplish all of their reporting needs. This was a must to overcome the huge challenge of reporting from MAS90. "Using MAS90 trying to find data was next to impossible", said Sean Bollinger.

Additionally, Bank Reconciliation on MAS90 was nearly impossible due to Xymogen's massive number of transactions. And bank audits took longer because they did not have the capability to trace or drill down from a sales order to the invoice to the cash receipt that paid the invoice.

## SOLUTION

Xymogen ultimately selected Microsoft Dynamics GP to support its growth and provide the necessary reporting to make appropriate and timely business decisions.

With the help of Microsoft® Gold Certified Partner, InterDyn - CFO Consulting, Xymogen deployed Microsoft Dynamics GP to handle core business functions, including order processing, commissions, inventory, manufacturing and reporting. Accessing data for reporting was a pet peeve for Sean Bollinger in the MAS90 system.

Today, they utilize SRS extensively to gain access to their data. Xymogen also leverages the use of Microsoft SQL Server to integrate ecommerce applications, sales force reporting and UPS shipping systems to have a single point reporting and accounting system.

Last year Xymogen experienced 34% growth.



For more information about Microsoft Dynamics, go to: [www.microsoft.com/dynamics](http://www.microsoft.com/dynamics) or InterDyn - CFO Consulting for products and services visit [www.cfoconsult.com](http://www.cfoconsult.com). For more information about Xymogen products and services, call (800)-647-6100 or visit [www.xymogen.com](http://www.xymogen.com)

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